

THE GREATER CAPE TOWN

belongs on the world stage



EVERY YEAR,

THE GLOBAL PROPERTY WORLD GATHERS IN CANNES, FRANCE.



To pitch.

To learn.

To connect.

AND WE'RE NOT IN THE ROOM.







Le marché international des professionnels de l'immobilier WHAT IS MIPIM?

- The world's leading real estate platform, held annually in Cannes since 1990
- Brings together the entire global property value chain from cities and developers to investors and policymakers
- A 4-day event combining exhibitions, conferences, and highlevel networking
- 20,000m² of exhibition space and hundreds of official and informal meeting points
- A catalyst for bold ideas, capital, and real-world development opportunities
- Focused on sustainable, liveable, and prosperous cities
- Unrivalled access to global projects, funding sources, and ESGaligned growth
- Where deals are made and the future of cities is shaped







€4 trillion assets managed by investors attending





THESE ARE

THE DECISION MAKERS WHO SHAPE GLOBAL CITIES





WHY IT MATTERS

- Global networking
- Market insights
- Deal-making
- International visibility
- Brand positioning
- Investor access
- Media exposure
- Momentum

WHY WE GO



Networking & Partnerships

Connect with global investors, financiers, property funds, and industry leaders.

Explore joint ventures, collaborative projects, or funding opportunities for cross-border expansion.



Market Intelligence and Trends

Gain insights into global and regional property market trends, investment priorities, and innovative development strategies.

Learn about emerging sectors (e.g., sustainable development, smart cities) and regulatory environments in different markets.



Learning and Inspiration

Attend keynote sessions, panel discussions, and workshops led by industry leaders. Gather ideas for sustainable development, urban regeneration, or new technology integration.





MIPIM 2025 WHAT WE'VE LEARNT



- Al is changing everything.
- Sustainability is infrastructure.
- The housing crisis is global.
- The world is not waiting. Neither should we.



AT MIPIM 2025:

- Only 1 African pavilion.
- Only 5 SA firms

GLOBALLY CELEBRATED, YET ABSENT FROM THE GLOBAL STAGE

A MISSED OPPORTUNITY

THE GREATER CAPE TOWN ISN'T JUST A BEAUTIFUL REGION — IT'S A BOLD ONE

- Cape Town 'Best City in the World' by The Telegraph Travel Awards (again)
- Time Out's 'Best City in the World'
- Stellenbosch, Hermanus and Cape Town under 'Leading Places: The 100 Most Loved Destinations Around the World'
- Franschhoek named "World's Greatest Places" by Time Magazine
- A rising star in tech, sustainability, and tourism

SHOWING UP

WHY PRESENCE MATTERS

When cities show up, they attract:

- Investment
- Partnerships
- Talent
- Global press

THEY TELL A STORY ABOUT WHO THEY ARE – AND WHERE THEY'RE GOING

> **Greater Cape Town deserves that.** We've got ideas worth backing. Projects worth showcasing. And a city that can inspire the world, not just tourists.



Let's ask ourselves...

Former President of the Council of Ministers of Italy & President of the European Central Bank (ECB)

WHAT IF WE SHOWED UP?

What if the Greater Cape Town had a pavilion – like so many other cities?

What if we pitched our vision to the world's top investors, planners, and media?

It's not just about exposure. It's about agency.

BECAUSE WHEN WE'RE NOT IN THE ROOM, WE DON'T JUST MISS OPPORTUNITIES – WE MISS THE CHANCE TO LEAD.



GREATER CAPE TOWN

CONFIDENT COLLABORATIVE READY



similan imagine a home.